As we move closer to the 2030 deadline for meeting the goals of the mayor’s PlaNYC in terms of energy conservation and reduction in New York City’s annual greenhouse gas emissions, the recent passing of the NYC “Greener, Greater Buildings Plan” last December is a significant event. As noted in the NYC press release, this plan includes four energy related bills:

**Int. No. 564-A:** Legislation that creates a New York City Energy Code that existing buildings will have to meet whenever they make renovations;

**Int. No. 476-A:** Legislation that requires large building owners to make an annual benchmark analysis of energy consumption so that owners, tenants, and potential tenants can compare buildings’ energy consumption;

**Int. No. 973-A:** Legislation that requires large commercial buildings (over 50,000 square feet) to upgrade their lighting and sub-meter tenant spaces over 10,000 square feet; and

**Int. No. 967-A:** Legislation that requires large private buildings to conduct energy audits once every decade and implement energy efficient maintenance practices. Also, all city-owned buildings over 10,000 sq ft will be required to conduct audits and complete energy retrofits that pay for themselves within 7-years.

While these initiatives and the associated publicity bring energy conservation to the forefront of NYC politics, the Local 94 IUOE Training Program has been addressing these issues for decades. Beginning with the BOMI “Energy Management” course back in the 1990’s and expanding to the current program that includes full length courses on Indoor Air Quality, Energy Conservation and Green Building practices, Local 94 has been educating members on all aspects of “Sustainable” building operations. These offerings have been covering energy benchmarking procedures, energy auditing, efficient equipment operation, maintenance for energy efficiency, advanced...
equipment technology and indoor environmental issues for years; even before prompting from the city government. It is simply part of the job for the building engineer. What is now called “retro-commissioning” includes many of the tasks that the building engineers already conduct in the buildings on a regular basis.

In addition to the existing comprehensive curricula, in response to the passage of the Greener, Greater Buildings Plan, Local 94 is developing programs to address the specific requirements of this legislation as well as the latest technology in the field of building operations. On the drawing board for immediate implementation are courses on the use of the EPA Portfolio Manager On-Line Benchmarking Tool, understanding the new NYC Energy Code, the role of the building engineer as team member in ASHRAE Level II Energy Audits, and operation of Advanced DDC systems.

Over the years, the existing Local 94 training program has already prepared our members to participate in many of the key roles defined in this legislation, in particular as related to energy benchmarking and retro-commissioning. As noted above, we will continue to hone our training to address the latest requirements.

Local 94 has always been committed to continuing education for our members. The Greener, Greater Buildings Plan is just the latest development in an evolving industry of commercial building operations that can change in a “New York Minute”. As always, we are ready to respond.

Nominations for elected offices of Local 94 will be held at the General Membership Meeting on Wednesday, May 12th, 2010 @ 5PM.

Attention commercial office building workers. As you know, the Contract expires at the end of this year. Ask yourself, “If there is a strike, am I prepared?” With less than nine months to go, it’s not too late to think about putting a few extra dollars away.

When we think of planning ahead, we think of saving up money for things such as buying a house, a car, children’s education, or maybe retirement. However, how many of us have put money away in case of a strike? Although our last commercial office building strike was in 1978, it came very close to that four years ago. As you know, in 2008 there were strikes at Co-Op City, The New York Post, and 240 Riverside. A pattern of hard negotiations has become evident. We recommend that you consider ways to offset the burden of a possible strike. For example, one idea might be to put away any extra overtime money, or possibly put some savings away in an account that you don’t touch.

Hopefully this won’t be an issue and there won’t be a strike, but it’s better to be prepared.

The Cutting Edge, the Newsletter of Local 94, 94A, 94B, I.U.O.E., is produced quarterly at the Union’s offices at 331-337 West 44th Street, New York, NY 10036. Copies are sent free to Union Members.

Editor: Thomas Costello   Associate Editors: Neal Tepel and Alan Saly
Efficiency Rules
At 222 Broadway

BY JOHN KRAMER,
COMMERCIAL DELEGATE

When Tony Sousa began working at 222 Broadway, it was 1974 and America was in a recession due to the Arab oil embargo. The 33-story, 759,000 square foot high-rise was constructed in 1958 with a constant volume system operated by pneumatic controls.

“When I became the Chief in 1985, my goal was to upgrade the building as technology advanced. When we replaced the two original 1,125 ton chillers with two 900 ton chillers in 1990, I expressed that much larger units were needed. The owner’s reason for these smaller units was because in 1987, an infrastructure was built with a 1500 tons for supplemental cooling. With the additional cooling capacity, the owner believed that the smaller units would be sufficient to handle the building load. With the full occupancy of tenants, the building soon became denser and was operating at 90% capacity on hot days. A risk assessment conducted by the owner in 1998 for a new chiller plant was recommended; however, there was still more to do.”

It took Tony Sousa several years of convincing the owner that a new chiller plant was needed. In 2008, Tony Sousa finally got his wish. He would be authorized to supervise the installation of a new chiller plant. During this project, an outside engineering firm was hired to determine the facility load. It was confirmed that the building was in need of the 1200 and one 850 of additional tonnage for comfort cooling. The engineering firm recommended installing a 1200 ton dual drive (steam and electric driven) and an additional 850 of ton electric drive machine (with one original steam driven unit to remain). A $20,000,000 million capital project was allocated for this chiller plant upgrade. This included new pumps, cooling towers, VFDs, a complete DDC upgrade with the latest technology, new fresh air dampers and controls including any and all equipment.

The facility is now capable of maintaining its peak demand at a lower level. Operating engineers have the option of utilizing steam or electric to ensure the plant is running efficiently. Mr. Sousa and his staff are able to shed load at a moments notice, thus saving the owner money. With the new and improved upgrades, Mr. Sousa is proud of the gains in energy efficiency that the owner strived to accomplish.

Today, Tony is joined by a respective crew of 13, which includes an Assistant Chief, Engineers and Helpers, as well as three mechanics. Like many Local 94 operations, Mr. Sousa’s crew does just about all the work associated with the facility and its systems, excluding electric.

In a few years, Tony will be retiring from his position as Chief and cautions those looking to advance within the engineering field, to adopt the same aggressive approach that has served him well through his career. “My advice to newcomers entering this field today is to take the initiative and challenge yourselves for future growth by enrolling in as many courses and training available to your reach. The challenge is there, it is up to the individual to take it.”

Efficiency Rules
At 222 Broadway

BY JOHN KRAMER,
COMMERCIAL DELEGATE

When Tony Sousa began working at 222 Broadway, it was 1974 and America was in a recession due to the Arab oil embargo. The 33-story, 759,000 square foot high-rise was constructed in 1958 with a constant volume system operated by pneumatic controls.

“When I became the Chief in 1985, my goal was to upgrade the building as technology advanced. When we replaced the two original 1,125 ton chillers with two 900 ton chillers in 1990, I expressed that much larger units were needed. The owner’s reason for these smaller units was because in 1987, an infrastructure was built with a 1500 tons for supplemental cooling. With the additional cooling capacity, the owner believed that the smaller units would be sufficient to handle the building load. With the full occupancy of tenants, the building soon became denser and was operating at 90% capacity on hot days. A risk assessment conducted by the owner in 1998 for a new chiller plant was recommended; however, there was still more to do.”

It took Tony Sousa several years of convincing the owner that a new chiller plant was needed. In 2008, Tony Sousa finally got his wish. He would be authorized to supervise the installation of a new chiller plant. During this project, an outside engineering firm was hired to determine the facility load. It was confirmed that the building was in need of the 1200 and one 850 of additional tonnage for comfort cooling. The engineering firm recommended installing a 1200 ton dual drive (steam and electric driven) and an additional 850 of ton electric drive machine (with one original steam driven unit to remain). A $20,000,000 million capital project was allocated for this chiller plant upgrade. This included new pumps, cooling towers, VFDs, a complete DDC upgrade with the latest technology, new fresh air dampers and controls including any and all equipment.

The facility is now capable of maintaining its peak demand at a lower level. Operating engineers have the option of utilizing steam or electric to ensure the plant is running efficiently. Mr. Sousa and his staff are able to shed load at a moments notice, thus saving the owner money. With the new and improved upgrades, Mr. Sousa is proud of the gains in energy efficiency that the owner strived to accomplish.

Today, Tony is joined by a respective crew of 13, which includes an Assistant Chief, Engineers and Helpers, as well as three mechanics. Like many Local 94 operations, Mr. Sousa’s crew does just about all the work associated with the facility and its systems, excluding electric.

In a few years, Tony will be retiring from his position as Chief and cautions those looking to advance within the engineering field, to adopt the same aggressive approach that has served him well through his career. “My advice to newcomers entering this field today is to take the initiative and challenge yourselves for future growth by enrolling in as many courses and training available to your reach. The challenge is there, it is up to the individual to take it.”
By Thomas M. Hart, Commercial Delegate

1221 Avenue of the Americas is a 2.5 million square foot property which is owned by The Rockefeller Group and operated by Rockefeller Group Development Corporation (RGDC). Recently the building was awarded LEED-EB certification by the U.S. Energy Council. 1221 Avenue of the Americas is at present the largest Existing Building in Manhattan to have received this prestigious designation. Having been constructed between December 1968 and March 1972, the building presented many challenges in both design and technology in order to qualify for the prized LEED certification.

RGDC Manager of Engineering Michael Flatley cites the strong teamwork of his entire staff as an essential component to having 1221 meet the stringent requirements for LEED certification.

The engineers met often with representatives from other operating departments in the building and together they looked at all aspects of the operation. As an ongoing process, every month 8 to 10 members of the building staff meet to discuss the operation of the facility. Energy Conservation is a topic at every meeting and engineers from all shifts share a seat at the table for these important meetings. Local 94 Engineers have been responsible for implementing changes in the start and stop times for most of the heating, ventilation, and air conditioning equipment in order to optimize the efficiency of that equipment.

Customized software for a program to lower the steam and electric demands has been created, with much of the input coming from the engineers and helpers on all shifts. Together they closely monitor the utilization every day, and continually strive to make improvements.

The building team also looks for other ways to lower energy utilization. Insulation inspections, steam trap maintenance, and lighting retrofits have become a normal course of business at 1221.

2010 promises to be a very busy year for the team at 1221. Led by the senior management team of James Haviaris, Sr. VP Operations and Management, Blaise Cresciullo, Director of Operations, and William Stoddard, VP Projects & Engineering, 1221 is working to achieve the Energy Star rating as well as either a Gold or Silver status for their energy saving efforts.

One thing is certain, everyone at 1221 Avenue of the Americas realizes that in order to succeed at being part of our city’s growth and green movement a team effort is required.

In order to sustain real long-term energy savings, the Engineers of Local 94 should be your team’s most valuable player.
“When it comes to hotel work, you have to treat everything with a subtle touch,” said Mark Callo, Director/Chief Engineer at Embassy Suites.

Callow, who has worked at the hotel since January of 2003, is the head of an eleven-man crew in charge of all maintenance and operations for the property. Callo and his crew tackle a wide range of challenges: From the complete upkeep of the guest rooms to the operation and maintenance of the building systems. Callo stated that “the back of the house areas (pump rooms, shop) are just as important to the upkeep as the front of the house areas (guest rooms), because if the systems aren’t maintained properly then we cannot satisfy our guests.”

Opened in May 2000, the Embassy Suite Hotel was only operational for a year until it closed down because of the events of September 11, 2001. However, because of its unique location, it was used during those times to house fire and police personnel. Although it reopened in May 2002, FEMA remained stationed there until 2003.

It was in January of this year that Callo and his crew teamed up with ECS which is an authorized distribution partner of the Intellidyne energy-saving controls for commercial and residential heating, air conditioning and refrigeration applications, to tackle the rising energy costs.

“Hotels are in a unique situation with a high demand on their boilers, “Callo explained. “There is an early morning peak, and then people leave during the day. We must satisfy those peaks, but in the middle of the day, the output could be smaller.” That is where Intellidyne’s Intelli-Con microprocessor-controlled fuel-saving devices come in. The controls respond to the changing demands throughout the day. When demand function drops, the load becomes smaller, but the cycling continues.

With the Intellicon device in charge the cycling could be reduced by as much as 40%. When the peaks return in the evenings, the controls again will regulate the boilers firing by monitoring the demand in real time which is done 3 times per second.

“This is an opportunity for unions to be part of green initiatives,” said Intellidyne Chief Operating Officer Michael Ruff. Callo added “As energy costs rise, we must be accountable for the budget. Then we have to do anything we can to reduce costs.” Both agreed that partnerships such as this are good for the company, good for the environment, good for labor, and good for the economy. The more savings that can be made in resources, the more a solid union staff and crew can be ensured. Another bonus to this unique partnership is that Intellidyne’s controllers are manufactured in the United States on Long Island, thus supporting the American Economy.

The controllers have been installed on all of the hotel’s boilers - two large boilers that heat the entire building, and six smaller boilers that
John Adams High School: Still Going Strong

Jory Grief, Day Fireman and a member of Local 94, and William Cunningham, Custodian Engineer and a former Local 94 member, have their work cut out for them at the 81 year-old John Adams High School in Ozone Park, Queens.

The high school, built in 1929 as part of a WPA project, has over 3200 students in grades nine through twelve, and is the size of a small city. With the exception of switching from coal to oil approximately sixty-years ago, the basic plant of the three-storied school and basement hasn’t changed much. The campus of John Adams covers over 256,000 square feet and is roughly six by three city blocks, with baseball, tennis, track, and football fields located in back. The school holds classrooms, a library, an auditorium, several computer and science labs, three gymnasiums, locker rooms, a weight-training room and a cafeteria. There is even a swimming pool in the basement. With such diverse environments, the boilers and all related equipment are always working.

The building runs on steam and still operates on pneumatic controls. “These old buildings need constant repair, maintenance, painting and cleaning,” noted Grief, who started as a cleaner 21 years ago and has been a Local 94 member for the last 12 years.

Much of that daily maintenance goes into the four gigantic, 60 year-old HRT (horizontal return) boilers that operate on #6 oil and which run from 4 a.m. until 10 p.m. each day. Not only do the strainers and oil cup need constant cleaning, but the 208 15-foot tubes in each boiler require punching every 125 to 150 hours. With a total of 850 tubes, the boilers are constantly being cleaned with a special electronic gun. “It’s a dirty job, but someone’s got to do it.” Grief wryly observed.

This dedicated upkeep of the boilers and maintenance of the building happens every day, seven days a week. “Christmas, holidays, we’re working,” Grief said.

The hard work has paid off. “For an old ship, it’s immaculate. You can eat off the floor,” Grief stated. He also noted that the support and backing of Local 94 has been instrumental in the pride he and all the crew at John Adams get to take in their jobs.

Ray Macco, Local 94 School Delegate with Jory Grief, and Custodian Engineer Bill Cunningham inspecting a boiler

Embassy Suites Hotel, con’t

supply hot water in the guest rooms. The controllers have LED screens that, along with other information, show the number of hours that the boiler did not run because the controller was holding it off. The screen also displays the average savings, which in this instance was 35% on the lead boiler and 16.9% reduction in fuel consumption on the lag boiler, more than the company’s guarantee of a minimum 10% saving’s. The across the board average is 15 to 22%, and in many cases higher.

Callo pointed out one particular boiler that without the control would have run over 400 hours. With the Intellidyne system, it now runs only 197 hours. Yet despite the state of the art machinery, they still need Callo’s diverse crew to keep things running smooth and properly.

“This system will work on most boilers with very few exceptions, even boilers that are not in peak running condition will still achieve 15-22% average fuel reduction, We would prefer them to be properly maintained as those as the Embassy Suites ” said Paul Mazza, President of Energy Conservation Services, which installs the Intellidyne systems.

The controllers not only are measurably reducing energy consumption, energy costs and pollution throughout the country, but they make for a more pleasant work environment as well.
The Training Center’s program is designed to meet the needs of the industry. The courses we provide are directly related to the skills and certifications that are required in our facilities. In addition to our core courses, there are many elective courses we provide. Members can scan through our many courses and choose a specific course to attend. We are currently developing short courses to accommodate our members.

On January 28th we started our locksmith training. This course had a high level of interest and expectations. Early feedback indicates this course has exceeded those expectations. Ingersoll Rand, who is providing the training, has been nothing but excellent in their methods, content, and training materials they supplied. Students were able to learn about the theory of different types of cylinders available and performed hands-on learning by pinning a standard 6-pin cylinder. Members learned the difference between grades of locks, and installing locks on a mount, taking it off and changing the cylinder as well. Fire rated devices and non-fire rated devices were also discussed. Participants practiced adjusting vertical rods and installing closers. Deadbolts and master key systems were also part of this course that was packed with information, material, and practical hands-on training. This 10 week course was phenomenal. If you missed the first one, don’t pass it up the next time.

Local 94’s Training program is proud to list the successful graduates of our training program that met all attendance requirements and passed the final exams.

Joseph Albanese
Manuel Aleixo
Donald F. Barnes
Anthony N. Belfiore
Gino Bianchini
John L. Buquicchio
Philip Dalessio
Noel A. Diaz
Philip Diaz
Rodney Evans
Bruce E. Fow
Stephen G. Fox
Kristaq Gjecka
Stephen Khadaroo
William J. Kramer
Melsi Lifa
Wilkins Peralta
Alex Perez
Joseph P. Sollecito
John L. Sullivan
Charles J. Taylor
Smiley W. Vaughn

We are also proud of our members that are now certified as BOMI System Maintenance technicians:

George Adams
John Cancel
Russell Carroll
Matthew E. Cipolla
Michael Frezza Jr.
Timothy J. Halloran
John P. Jenkins
James D. Kingston
Guy Mathias
Guido Tamayo
On Friday, January 8, 2010, the fourteenth annual Local 94 Scholarship Dinner Dance was held at Russo’s on the Bay. As usual, it was a sell-out crowd.

Business Manager Kuba Brown started the evening off by introducing the scholarship recipients along with their parents.

The following are names of the 2009 scholarship recipients (shown above from left to right): Jennifer Cacace, Jessica Carden, Nicole Lepard, Stephanie Curcio, Daniel Fields, Joanne Gamble, John Kenny, John Ketcham, Christopher Roberts, Frederick Varone.
Congratulations and Good Luck to all the recipients!

Are you a Helper hired since 2004?
Are you being paid correctly?

Beginning in 2004, Helpers covered by the Realty Advisory Board Agreement, hired new in the industry received a starting pay rate of 75% (and then, beginning in 2007, starting at 70%) of the current Helper minimum rate. Helpers must present a certificate of satisfactory participation or completion of the Training Program in order to be eligible for each step increase until they reach the full current Helper minimum rate. Depending on your date of hire, this could mean up to three (3) increases per year until you reach full Helper rate (two incremental and the annual increase in accordance with the collective bargaining agreement). If you are not sure you are being paid correctly, please call the Union Office at 212-245-7040.

When you call please have your paystub and your start date readily available. With this information, the Union staff will advise you if your employer is paying the correct hourly wage.

It is your responsibility to obtain a copy of the completion certificate for each class or letter confirming your participation in the Program semester from the Training Program. These must be submitted to your employer to prove your eligibility for the increase. The Union Staff can provide you with a list of your increases and when they should be effective, provided you are enrolled in the Training Program.

Please be reminded also, anytime your hourly wage increases, your monthly dues increase as well. If you are on Dues Check-Off and your employer does not adjust the dues withholding, YOU are responsible for any dues which are unpaid. If you have any question about your monthly dues or your hourly wage, contact the Union Office at 212-245-7040.

DID YOU KNOW ANY OF THESE MEMBERS?

We have members for whom we do not have an address, or have an incorrect address. Mail sent to them regarding the Union and/or Benefit Funds was returned and there was no forwarding address available.

Please take a moment and look this list over. Perhaps you have worked with one of them. If you know any of these members, please let him/her know that the Union needs to have their current address.

All members are reminded that they are obligated by the By-Laws of the Union to have their correct current address. All members are required to update their current address. Mail information to the last known address of the member which was returned or not responded to.

Please take a moment to look over this list. If you know any of these departed brothers, and know how we might reach a family member, please contact the Union at 212-245-7040. Your assistance is greatly appreciated.

<table>
<thead>
<tr>
<th>Name</th>
<th>Last Job</th>
<th>Date of Death</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dicecco, Josh</td>
<td>9 W 57th St</td>
<td>3/15/2005</td>
</tr>
<tr>
<td>Fee, Thomas</td>
<td>425 Park Ave</td>
<td>4/26/2000</td>
</tr>
<tr>
<td>Hughes, John</td>
<td>X/060</td>
<td>1/17/1987</td>
</tr>
<tr>
<td>Keller, George</td>
<td>M/030</td>
<td>11/10/1988</td>
</tr>
<tr>
<td>Langu, Osman</td>
<td>M/152</td>
<td>9/27/1996</td>
</tr>
<tr>
<td>Mack, Edward</td>
<td>Stuyvesant</td>
<td>3/28/1999</td>
</tr>
<tr>
<td>Mullings, Leslie</td>
<td>55 W 125th St</td>
<td>2/2/2000</td>
</tr>
<tr>
<td>Rivera, Ronald</td>
<td>52 Broadway</td>
<td>8/13/1990</td>
</tr>
<tr>
<td>Rivera, Angel</td>
<td>815 2nd Ave</td>
<td>12/4/1999</td>
</tr>
<tr>
<td>Rogers, Daniel</td>
<td>Park Ave</td>
<td>5/10/1998</td>
</tr>
<tr>
<td>Valentin, Louis</td>
<td>M/025</td>
<td>4/17/1990</td>
</tr>
<tr>
<td>Meehan, Edward</td>
<td>1 Fordham Plaza</td>
<td>5/13/2006</td>
</tr>
<tr>
<td>Straub, Frank</td>
<td>Rochdale Power</td>
<td>1/29/2005</td>
</tr>
</tbody>
</table>

continued on page 11
Local 94 announces a new benefit – the NYSP 6-hour PIRP (Point and Insurance Reduction Program) is now available to members and their families for an exclusive discounted registration fee of $30 online and $19 in the classroom. That is a 40-60% saving for the registration fee and when you complete the course you will SAVE 10% FOR 3 YEARS ON AUTO INSURANCE.

In addition to the financial saving, if you have a traffic violation record you may REDUCE UP TO FOUR POINTS ON YOUR DRIVING RECORD.

The online program is the only NYS DMV approved course that has no requirement to pass a test or quiz in order to receive credit for completing the class. The online class is available 24/7-365 days a year, so you may take it at your convenience. Once you begin you have 30 days to complete the class and you may choose to spend as much or as little time as you want for each session during that time period. To register for the online class and get the Local 94 member price go to www.NYSPONLINE.com, enter code Local9430 on the registration page and begin.

PIRP classroom courses will be scheduled at the 331 West 44th Street Training Center for two nights: Monday, April 12th and Monday, April 19th from 5pm–8pm. You must attend both sessions for a total of 6 hours. Please call Joan DiMarco to register for the classes 212.331.1836 or joandi-marco@local94.com.

Who is Eligible?

• All principal vehicle operators are eligible including:
  • All drivers regardless of violation and collision record
  • Youthful drivers, in addition to driver education discounts
  • Assigned “risk” drivers
  • Commercial vehicle operators
  • Senior Citizens
  • Motorcycle Drivers

For more information about NYSP visit www.NYSP.com or call 800.942.6874.

---

DO YOU KNOW ANY OF THESE MEMBERS? continued

<table>
<thead>
<tr>
<th>Last Name</th>
<th>First Name</th>
<th>Job Location</th>
<th>Date last Worked</th>
</tr>
</thead>
<tbody>
<tr>
<td>Larkin</td>
<td>James</td>
<td>1 Bankers Tr</td>
<td>Sep-93</td>
</tr>
<tr>
<td>Lemay</td>
<td>J</td>
<td>K/088</td>
<td>Apr-09</td>
</tr>
<tr>
<td>Ligon</td>
<td>Gene</td>
<td>K/183</td>
<td>Feb-03</td>
</tr>
<tr>
<td>Lorino</td>
<td>George</td>
<td>X/012</td>
<td>Jul-01</td>
</tr>
<tr>
<td>Martinez</td>
<td>William</td>
<td>X/086</td>
<td>Dec-09</td>
</tr>
<tr>
<td>Miller</td>
<td>Thomas</td>
<td>K/440</td>
<td>Aug-95</td>
</tr>
<tr>
<td>Monge</td>
<td>Angelo</td>
<td>X/006</td>
<td>Dec-06</td>
</tr>
<tr>
<td>Mulraney</td>
<td>Ann</td>
<td>Q/220</td>
<td>Sep-09</td>
</tr>
<tr>
<td>Nieves</td>
<td>Javier</td>
<td>X/125</td>
<td>Jan-02</td>
</tr>
<tr>
<td>Oconnor</td>
<td>Peter</td>
<td>370 Seventh</td>
<td>Mar-04</td>
</tr>
<tr>
<td>Otero</td>
<td>Antonio</td>
<td>M/115</td>
<td>Dec-09</td>
</tr>
<tr>
<td>Parisi</td>
<td>Michael</td>
<td>522 5TH Ave</td>
<td>Dec-09</td>
</tr>
<tr>
<td>Perez</td>
<td>Robert</td>
<td>RC Garage</td>
<td>Sep-93</td>
</tr>
<tr>
<td>Purtill</td>
<td>Daniel</td>
<td>K/088</td>
<td>Dec-09</td>
</tr>
<tr>
<td>Ramsingh</td>
<td>SS</td>
<td>Q/089</td>
<td>Aug-09</td>
</tr>
<tr>
<td>Reese</td>
<td>Thomas</td>
<td>1745 Broadway</td>
<td>Dec-09</td>
</tr>
<tr>
<td>Robles</td>
<td>CJ</td>
<td>X/030</td>
<td>Apr-08</td>
</tr>
<tr>
<td>Rocks</td>
<td>Gerard</td>
<td>345 E 47th St</td>
<td>May-94</td>
</tr>
</tbody>
</table>
Dear Cutting Edge Reader,

As you are aware, I.U.O.E. Local 94 is currently fighting to establish prevailing wages in custodial schools after achieving success in privatized schools. Several hundred complaints were filed with the NYC Comptrollers office months ago as a coordinated effort to put pressure on the city to recognize the hard work of our school workers. As part of this fight we have contacted our school workers regarding the need to support the PAC fund. We have contacted school workers at least 5 different times through several newsletters and mailings.

It appears that the school workers are willing to file a complaint but not support the PAC fund with contributions and volunteering. The PAC fund is responsible for the success we achieved in the privatized schools.

I am sad to report that the School Division enrollment in the Political Action Fund is dismal. The Political Action Fund is an important part of achieving our goals for pay parity. We need people involved in the PAC fund. We need volunteers for phone banks, campaigns, as well as financial support through your contributions. I urge you to support the PAC Fund to help further our agenda in our fight for fair pay. At roughly $4 per month it is hard to find a better way to promote our goals and get the attention of the city council and legislators.

Please contact the Union office and ask for a PAC Fund form. Once you sign the authorization card your employer is obligated to withdraw the money at the same time as your quarterly dues. The contributions will be used to further our political agenda for the future. Be part of the solution, not part of the problem. We will not achieve our goals without the help of our membership.

Ray Macco
I.U.O.E. Local 94.

---

Questions About Social Security
BY PATRICIA SHEHEAN,
ANNUITY FUND ADMINISTRATOR

Social Security should be the foundation of your retirement income needs. As such, it is estimated that Social Security provides 40%-50% of needed retirement income.

Many people have a number of questions about Social Security, particularly as they get closer to retirement. Here are some of the most common questions:

Will Social Security be there for me?
Benefit payments from payroll taxes are covered until 2016. If nothing changes in Congress, the sale of Social Security investments, along with payroll taxes will mean solvency until 2037. After that, assuming nothing is done to shore up Social Security, payroll taxes will cover 75% of the projected benefit payments for decades to come.

What Will My Monthly Benefit Be?
This amount is a function of when you elect to start taking benefits and what your average lifetime earnings were. The longer you delay collecting your benefits, the larger your monthly payment will be.

What About Working and Collecting?
If you begin collecting earlier than your full retirement age and then go back to work, your benefits will be reduced $1.00 for every $2.00 in income earned OVER the annual limit of $14,160 for 2009. Please note that you don’t actually lose this benefit. When you reach your full retirement age, your social security benefit will be increased more than it would have been to compensate you for the lost benefit. Also, if you start collecting at full retirement age and then begin working again, there will be no reduction in your monthly benefit.

Will my monthly benefit be taxed?
In a word, “Yes”. At least one-third of all current Social Security recipients have a portion of their payments taxed. There are some tax strategies that can be used to reduce your tax implications. You should consult your tax advisor for more information about these methods.

Questions About Social Security

Social Security should be the foundation of your retirement income needs. As such, it is estimated that Social Security provides 40%-50% of needed retirement income.

Many people have a number of questions about Social Security, particularly as they get closer to retirement. Here are some of the most common questions:

Will Social Security be there for me?
Benefit payments from payroll taxes are covered until 2016. If nothing changes in Congress, the sale of Social Security investments, along with payroll taxes will mean solvency until 2037. After that, assuming nothing is done to shore up Social Security, payroll taxes will cover 75% of the projected benefit payments for decades to come.

What Will My Monthly Benefit Be?
This amount is a function of when you elect to start taking benefits and what your average lifetime earnings were. The longer you delay collecting your benefits, the larger your monthly payment will be.

What About Working and Collecting?
If you begin collecting earlier than your full retirement age and then go back to work, your benefits will be reduced $1.00 for every $2.00 in income earned OVER the annual limit of $14,160 for 2009. Please note that you don’t actually lose this benefit. When you reach your full retirement age, your social security benefit will be increased more than it would have been to compensate you for the lost benefit. Also, if you start collecting at full retirement age and then begin working again, there will be no reduction in your monthly benefit.

Will my monthly benefit be taxed?
In a word, “Yes”. At least one-third of all current Social Security recipients have a portion of their payments taxed. There are some tax strategies that can be used to reduce your tax implications. You should consult your tax advisor for more information about these methods.
Effective November 1, 2009, the Health & Benefit Trust Fund of the International Union of Operating Engineers Local Union No. 94-94A-94B, AFL-CIO implemented the CVS Caremark Specialty Guideline Management Program.

The Specialty Guideline Management Program is a comprehensive program to ensure medication use is appropriate, safe and effective prior to dispensing. Prior to the medication being dispensed a clinical review is required. Once the drug has been approved and dispensed CVS will continually monitor throughout the treatment.

The CVS Caremark Specialty Pharmacy provides not only your specialty medicines, but also personalized pharmacy care management services:

- Access to an on-call pharmacist 24 hours a day, seven days a week
- Coordination of care with you and your doctor
- Convenient delivery directly to you or your doctor's office
- Medicine- and disease-specific education and counseling
- Online support through Caremark.com/specialty, including disease-specific information and interactive areas to submit questions to pharmacists and nurses

Questions? Visit Caremark.com/specialty or call CaremarkConnect® toll-free at 1-800-237-2767 from 6:30 a.m. to 8 p.m. (CT) Monday through Friday.

Y\ou just dropped a prescription off at your pharmacy and the person behind the counter asks you, “Is it all right to substitute this prescription medicine for the generic equivalent?” What do you say? What should you do?

No need to panic. Many people have questions about generics, but this is all you really need to know:

**Generic medicines are proven to be safe and effective by the U.S. Food and Drug Administration (FDA) before they can be sold.**

**What is the difference between a generic and a brand name medicine?**

The short answer is, “All the money you save.” The only real difference is just the name and price – and generics cost less.

A brand-name drug is a new drug that is discovered to treat a medical condition. Before it can be prescribed to you, it has to be researched and developed, as well as reviewed and approved by the FDA. Once a brand-name pharmaceutical manufacturer has discovered a chemical that has potential to become a new medicine, they will usually get a patent for the medicine and its brand name. Most drug patents are protected for 20 years. The patent protects the company that first makes the drug. The patent doesn’t allow anyone else to make and sell the drug. When the patent finally expires, other drug companies can start selling the generic version of the drug. But first, they must test the drug and the FDA must approve it.

The FDA says that all drugs must work well and be safe. Generic drugs use the same active ingredients as brand-name drugs and work the same way. The FDA puts all generic drugs through a rigorous, multi-step process to ensure they are the therapeutic equivalent of their brand name counterpart. That means a generic drug can be substituted and it will produce the same clinical effect, and meet the same safety profile, as well as other standards, as the brand-name drug.
Our independent auditors, Schultheis & Panettieri, LLP, prepared the following financial statements. The first statement outlines the assets held by the Local Union, and the second statement presents the income and expenses as they were incurred during the years 2009 and 2008.

Submitted by John W. Kramer, Treasurer

### STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS

#### LOCAL UNION 94, 94A, 94B

**ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$603,473</td>
<td>$254,980</td>
</tr>
<tr>
<td>Investments - at fair value</td>
<td>$2,717,701</td>
<td>$2,682,175</td>
</tr>
<tr>
<td>Receivables Related organizations</td>
<td>49,220</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>$3,370,394</td>
<td>$2,937,155</td>
</tr>
<tr>
<td>Property and equipment - net</td>
<td>116,578</td>
<td>90,498</td>
</tr>
<tr>
<td>Other assets</td>
<td>17,854</td>
<td>24,095</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$3,504,826</td>
<td>$3,051,748</td>
</tr>
</tbody>
</table>

#### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Related Organizations</td>
<td>$0.00</td>
<td>$45,344</td>
</tr>
<tr>
<td>Notes payable - current portion</td>
<td>8,797</td>
<td>-</td>
</tr>
<tr>
<td>Deposits from applicants</td>
<td>1,200</td>
<td>3,300</td>
</tr>
<tr>
<td>Other current liabilities</td>
<td>7,172</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>17,169</td>
<td>48,644</td>
</tr>
<tr>
<td>Notes payable - long term portion</td>
<td>27,857</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>45,026</td>
<td>48,644</td>
</tr>
<tr>
<td>Net assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$3,362,792</td>
<td>$2,984,691</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>77,008</td>
<td>18,413</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>$3,459,800</td>
<td>$3,003,104</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$3,504,826</td>
<td>$3,051,748</td>
</tr>
</tbody>
</table>

### STATEMENTS OF SUPPORT, REVENUE AND EXPENSES - CASH BASIS

YEARS ENDED DECEMBER 31, 2009 AND 2008

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Members dues and assessments</td>
<td>$4,455,447</td>
<td>$4,455,447</td>
</tr>
<tr>
<td>Political action contributions</td>
<td>-</td>
<td>106,434</td>
</tr>
<tr>
<td>Interest</td>
<td>94,577</td>
<td>102,703</td>
</tr>
<tr>
<td>Dividends</td>
<td>8,482</td>
<td>7,646</td>
</tr>
<tr>
<td><strong>Total revenue and support</strong></td>
<td>$4,774,050</td>
<td>$4,832,645</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>3,654,109</td>
<td>3,593,370</td>
</tr>
<tr>
<td>Management and general</td>
<td>721,840</td>
<td>770,618</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>$4,375,949</td>
<td>$4,363,988</td>
</tr>
<tr>
<td><strong>Change in net assets</strong></td>
<td>398,101</td>
<td>456,696</td>
</tr>
<tr>
<td>Beginning of year</td>
<td>$2,984,691</td>
<td>$3,003,104</td>
</tr>
<tr>
<td>End of year</td>
<td>$3,362,792</td>
<td>$3,024,443</td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Local 94 Pipes and Drums wish to thank the membership for their support during our “Christmas Wreath Drive” as well as those who came out and marched with us during our “busy season”.

This past March we were out representing Local 94 in Rockaway, Queens, Eastchester N.Y., Savannah Georgia and Pearl River N.Y.

Coming up in May we will be doing the Highland Mills N.Y. Memorial Day Parade on Sunday May 23rd and the Woodside N.Y. parade on Monday May 31st.

Anyone interested in joining the band can contact Jack Redden at 212-245-7935. Lessons are provided for bagpipes and drums.

Again thank you for your support and hope to see you along the parade route.

Local 94 Pipes and Drums help Savannah, Georgia celebrate St. Patrick’s Day in grand style!
There will be a very important meeting on: Wednesday, April 28, 2010, 5 pm

**Topic:** Update on Prevailing Wage Issue  
Hotel Trades Council, 305 West 44 Street (between 8th & 9th Avenues)

**Upcoming Events**

- **Spring Golf Outing**  
  Monday, May 10th – contact Jack Redden for further details – 212.245.7935

- **Retirement Seminar**  
  Thursday, May 13th @ 4Pm at the Hotel Trades Council – 305 West 44th Street

- **Local 94 Family Picnic**  
  Saturday, July 31st – contact John Kramer 212.245.7904 or Michael Gadaleta 212.245.9649

**Important Message!**

Please make sure you send in your completed census form. The census is safe, easy and important. It is a count of every individual living in the United States, regardless of immigration or citizenship status.

It determines the amount of federal funding your area receives. It also determines our representation in congress and the state legislature.

**NOTE:** Nominations for elected offices of Local 94 will be held at the General Membership Meeting on Wednesday, May 12th, 2010 @ 5PM.